



The Town of  
**NEW-WES-VALLEY**

**2021-2022**  
**BUDGET SPEECH**



Good evening, for those of you who may not know me my name is Curtis Roebottom and I am the Mayor of New-Wes-Valley. I would like to take this opportunity to welcome you to our 2022 budget presentation for the Town of New-Wes-Valley.

Council will present to you the plans for 2022 and beyond.

With Covid 19, the past number of months have been a real challenge for all of us, Council and Town staff have worked hard to keep the services and infrastructure for the Town working as best we can. At this point, I would like to take a second to thank the CAO and all the staff for their efforts and extra work which they have provided to all of us. I would also like to

thank the Council for their feedback and input in developing our new budget, the first of our new four-year mandate.

As I present the highlights of the budget, I want to mention that we have also produced a document with this information to be available at the town hall and placed on the Towns website, [www.townofnewwesvalley.ca](http://www.townofnewwesvalley.ca) for access and all to read. It's our way of showing openness and transparency to you, the residents, and ensure you have a full understanding of how our Town is being run.

You will see by the graphs in the document, we have shown where all the money comes from to operate all the Town services, such as water supply

and purification, fire protective services, snow clearing, garbage collection and recreation services, to name a few.

The other side of that balance sheet shows where all the money goes, and you will see through Provincial Government Legislation, our budget is balanced. This is no easy task considering the demands on the money.

As I am sure you will also agree, the cost of everything continues to rise and as it impacts your household, it impacts your Town as well. We must make sure every single dollar is spent wisely and that we get the best bang for the buck; we take this matter very seriously.

With that, we are delighted to have been able to hold the line on increasing

your taxes. This was no easy task, and every budget line item was reviewed. Residential tax, business tax, and garbage fees will remain the same for 2022.

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All of our other Schedule of Rates and Fees will also remain the same with the only one exception, the cost of water delivery. Unfortunately, we cannot hold the line on fresh drinking water and therefore we must raise the water tax by \$100 dollars per year for residents and businesses. This breaks down to

\$8.33 per month, and covers the current water treatment operations, as well as the Towns portion of the recent water delivery expansion to the many families of New-Wes-Valley.

Council and staff have worked on plans for 2022 to allow us to be ready for the new summer tourist season, taking advantage of the newly announced Come Home year the Province of Newfoundland and Labrador will host. This economic development and spin off will bring much needed Tourist dollars into our local economy and allow our businesses to take advantage and provide much needed employment to the surrounding areas. With this, Council will maintain the new business tax incentive and support them in their

first 4 years of business. New businesses allow the Council to maintain services for residents at a reasonable cost and shares the burden of running our Town.

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Some of the projects we will work on for you in 2022 are the Back Country Line Watermain Upgrade and the Beothic Arena Roof Replacement and Ventilation Upgrades, which allows us to continue

with all our existing programs and introduce new ones like female hockey and learn to skate. These new programs are made possible by funding received from the Community Healthy living fund.

Some of the other major projects we are working on or have applied for funding for, are the Water Distribution System, a Water Treatment Plant and a Wastewater Feasibility Study; key things a Town needs to foster growth and new economic opportunities for the future.

The Bonavista North Museum will also be completed in 2022 with a project cost of \$227,374. This project had no financial burden for the residents of New-Wes-Valley as it was funded by various grants that our Town staff applied for and received.

Our new dog park will also begin construction in the spring and will be funded by the federal government gas tax fund. This will provide a place for our pets to get some exercise in a safe environment.

We are also excited to see phase 2 of the GIS mapping project continue into 2022 and the total cost of \$25000 will be spread over a 2-year period. This project will allow the Town to build and increase its internal capacity and have a comprehensive property and infrastructure map in order to aid in development and growth.

The Council is also pleased to let you know we are upgrading some of our Town Fleet. We purchased a new loader to improve snow clearing, a new pickup and

a new dump truck to help with our public works department. The total cost will be \$642,555 and will be financed out of tax revenue over the next couple of years.

We have also been approved for funding of \$50,000 from the Federation of Canadian Municipalities to develop an asset management program this will help improve efficiency and decision making for the future.

We are delighted to announce our Shore Rides Community Transportation Program, a collaboration between The Town of New-Wes-Valley and Central Health will continue with increased access to 3 days per week. This allows residents who have limited access to receive appropriate, affordable transportation.

This initiative was made possible with the grant from the government of Newfoundland and Labrador.

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Before I conclude, I will add, the Town ended 2017 with a net debt position of \$556,705. The net debt position has improved to a new asset position of \$106,500 at the end of 2020. This is an improvement in net debt of \$663,205 that was achieved while at the same time making significant investments to infrastructure and capital assets.

Our Infrastructure and capital assets investments from 2018 - 2020 were:

<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>\$1,232,231</b>	<b>\$1,079,114</b>	<b>\$1,721,813</b>

for total new tangible assets acquired of \$4,033,158 over three years.

Overall reductions in long term borrowing have been significant. At the end of 2017 total long-term debt was \$1,353,863. We have reduced this to \$980,557 for a net reduction of \$373,306 over the past three fiscal periods.

The Town has managed its cash flow well and accounts receivables collections have been good even through the pandemic during 2020. The 2020 year started

with taxes receivable of \$343,715 and ended the year with taxes receivable of \$325,502. I should thank once again the staff for their hard work on this matter. I should also mention that if you owe taxes, please reach out to the Town hall and let us assist you in getting up to date.

The Town has maintained good stewardship over its financial results as indicated by the overall accumulated surplus of \$14,709,947 which has grown from \$12,651,421 showing a total growth of \$2,058,526. This growth in surplus has contributed to reinvestment back into improved municipal infrastructure for the residents of New-Wes-Valley. Something we should all be proud of.

To the residents of New-Wes-Valley our Council and staff is working hard for you every single day. Budget 2022 is our plan to keep New-Wes-Valley moving forward. Together, we are building a stronger town and a brighter future.

## **MUNICIPAL CAPITAL WORKS APPROVED PROJECTS**

### **Investing in Canada Infrastructure Program:**

#### Back Country Line Water Main Upgrade

Construction will commence in 2022.  
Approved Funding \$1,614,746 (90/10  
Cost Share Ratio \$146,431.)

## **Green and Inclusive Community Building Fund**

### Beothic Arena Roof over Roof Replacement and Ventilation Upgrades

Construction will commence in 2022.  
Approved funding \$1,448,089.02 – Cost  
Share Ratio Municipal Share (20% Cost  
Share Ratio \$28,394 annual payments ).  
This will be a partnership between the  
Town of New-Wes-Valley and Lumsden  
for this regional facility.

This project will improve the overall  
energy efficiency of the building,  
reduce GHG emissions and enhance  
the climate resilience of the building.  
The project aims to provide residents a  
safer and more comfortable facility for  
exercise and socialization. These major

upgrades are a proactive benefit for both the arena and municipalities.

### **PROJECTS PENDING APPROVAL**

#### **Water Distribution System**

\$5,278,000 (Cost Share Ratio 90/10)

#### **Water Treatment Plant**

\$9,332,000 (Cost Share Ratio 90/10)

#### **Wastewater Feasibility Study**

\$165,623 (Cost Share Ratio 90/10)

### **OTHER APPROVED PROJECTS**

#### **Bonavista North Museum**

Phase 2 of 3 to be completed by 01/2022  
Project Cost \$227,374. This project was fully funded by town staff being proactive

looking for multiple funding opportunities provided by the Government of NL.

The project's key initiatives are to create a multipurpose museum that can be an area within our community that brings people together and helps rejuvenate this part of community and heritage.

The scope of work includes interior redesign creating a vibrant new entrance and display of artifacts, four artist studios to help encourage and provide opportunity to foster growth for small businesses or visiting entrepreneurs within our community and an open galley to host shows and events.

#### **Dog Park**

Construction to commence by 05/2022  
Project Cost \$29,161, funded via Gas tax

with no financial burden to the town. The town will be engaging the children of New-Wes-Valley to name the park. Communities benefit from dog parks as it gives residents an area to meet other likeminded community members. It can be an area where older residents, those with disabilities can safely provide their pets with exercise. It can also act as a tourist attraction and encourage visitors to stop within the community creating additional economic spin offs.

### **GIS Mapping**

Modern municipalities rely on a variety of information systems to ensure efficient, cost-effective administration of Town operations. These operations pertain to a wide range of physical assets, facilities and related

information sets, both townowned and private, including property parcels with ownership and assessment information, streets infrastructure, above and below-ground services infrastructure, buildings, business ownership, recreational facilities, and an array of associated administrative documentation, permits and so on. This project will be completed by the end of Q2/2022 achieving the end goal to build and increase internal capacity by having a comprehensive property and infrastructure map . Total project cost (2021) \$12,776 and (2022) \$12,776.

### **Lift Station Upgrades**

Council approved \$15,962 to replace a pump at the lift station located Whites Lane, Valleyfield.

### Fleet upgrades

2021 CAT Loader	\$332,368
2022 Kenworth Dump Truck	\$281,178
2022 Chev Silverado 1500	\$29,009
Totaling	\$642,555

### Asset Management

Municipalities deliver essential services and infrastructure that support quality of life. From the roads and bridges that keep people and goods moving, to the treatment plants that make our water safe to drink, local governments are building better lives for residents. Federation Of Canadian Municipalities (FCM) is offering grants to help our municipality strengthen our asset management practices. This will help make the most of every infrastructure dollar. It will help secure the future of our transportation

systems, drinking water and wastewater systems, buildings and other key infrastructure. It will equip to continue providing our community with reliable services and a high quality of life.

### Tourism Community Signage

A consultant has been engaged to develop a conceptual design for new community entrance signs, informational and directional signage throughout New-Wes-Valley. These designs will be prepared detail drawings and specifications ready to be constructed. These designs cost \$2,319<sup>+HST</sup>.

### Bonavista North Museum/Cenotaph Upgrades

An additional \$100,000 has been approved through Atlantic Canada Opportunities Agency (Canada Community Revitalization

Fund). Renovations will improve the overall accessibility to the entire building, There will be major improvements and expansions to the adjacent cenotaph. This area will see upgrades to its current conditions as well as an expansion to the green space surrounding it. This area will be turned into a beautiful outdoor green space where residents and visitors alike can stop, enjoy the beauty and take time to reflect and remember. The green space will be an inclusive and welcoming community greenspace.

### **Upgrades to our Website**

Our town website seen an overall update which added more superior presentation tools, elimination of obsolete platforms, far more vivid images, faster load times

and a more user friendly search engine to help residents and visitors find the information they are looking for. The total cost for this upgrade was \$1,800.

## **WHERE DOES THE MONEY GO**

### **2022 Come Home Year/Events Planning**

Smaller towns use community events to connect with their residents and keep old traditions alive, while making new ones as well. It can also help attract new visitors, by showing off what makes our town so unique, which can simultaneously help build a strong sense of pride for our community. Come Home Year 2022, will boost The Shore's tourism and arts and culture sectors,

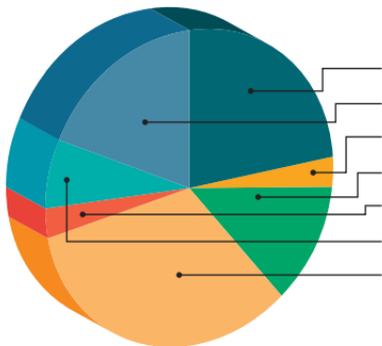
support community partners and municipalities, bring friends and family home, and welcome newcomers. The 2022 budget Council allocated \$15,000.

### **New-Wes-Valley Fire Department**

Our department is dedicated to protecting life, property, and the environment by providing emergency response, regulatory compliance, and community education. We do this through the involvement of employees, volunteers, and the community. Our services enhance community safety, with an approved budget of \$57,800 our department will continue to be committed to providing the highest quality of service to our community and our region.

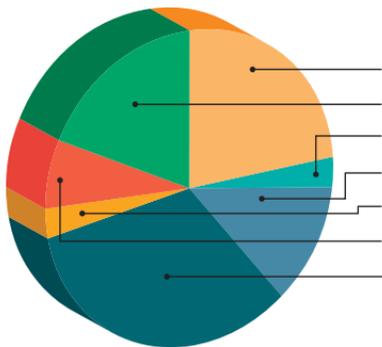
### **New Business Tax Incentive**

The New Business Tax Incentive will remain. The incentive is to attract new businesses to the area and support them during the first 4 years of operation. New businesses allow Council to maintain services for residents at a reasonable cost and in turn shares the burden of running our Town.



### EXPENDITURES 2021

General Government	587,320	25%
Fiscal Services	407,360	17%
Protective Services	62,700	2%
Transportation Services	325,300	14%
Planning & Development	76,000	3%
Recreational & Cultural Services	181,700	8%
Environmental Health	737,400	31%
<b>TOTAL EXPENDITURES:</b>	<b>2,377,780</b>	<b>100%</b>

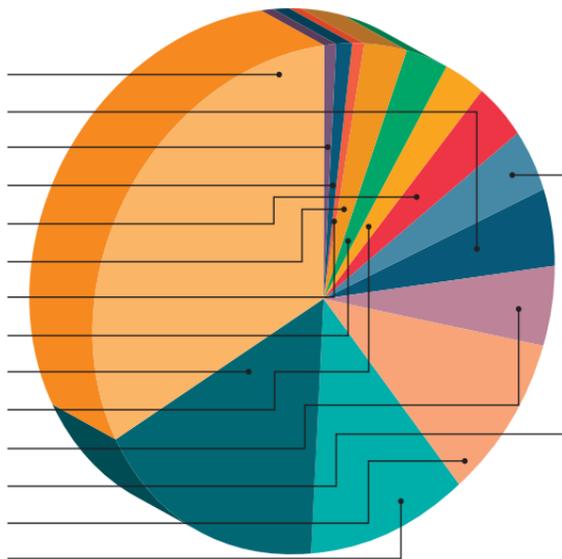


### EXPENDITURES 2022

General Government	613,970	24%
Fiscal Services	466,674	18%
Protective Services	63,800	3%
Transportation Services	313,600	12%
Planning & Development	64,600	3%
Recreational & Cultural Services	165,700	7%
Environmental Health	828,400	33%
<b>TOTAL EXPENDITURES:</b>	<b>2,516,744</b>	<b>100%</b>

## REVENUES 2021

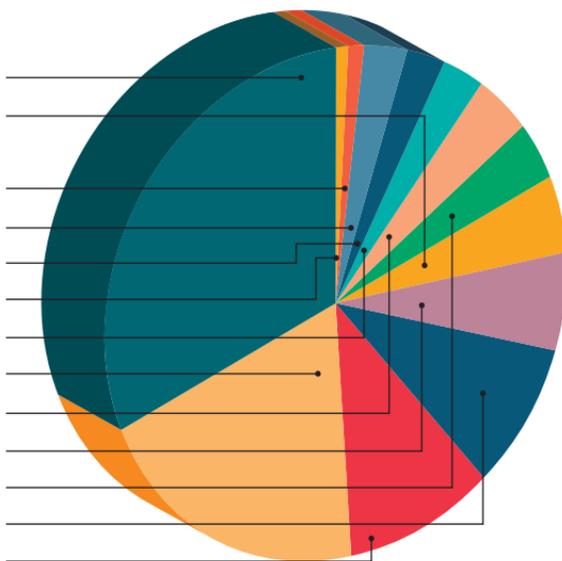
Property Tax-Res	770,189	32%
Property Tax-Com	116,336	5%
Poll Tax	6,200	1%
Provincial Gas Tax Revenue	30,229	1%
Federal Gas Tax Revenue	101,318	4%
Other Revenue From Own Services	81,000	3%
Other Transfers*	12,425	1%
Recreation & Cultural Services	75,000	3%
Water & Sewer-Res	403,846	17%
Water & Sewer-Com	79,860	3%
Utility Tax	120,000	5%
Garbage Collection Fee	103,000	4%
Municipal Operating Grant	229,130	10%
Business Tax	249,247	11%
<b>TOTAL REVENUES:</b>	<b>2,377,780</b>	<b>100%</b>



\* COVID-19 Stimulus Program

## REVENUES 2022

Property Tax-Res	776,043	31%
Property Tax-Com	116,005	5%
Poll Tax	-	-
Provincial Gas Tax Revenue	30,229	1%
Federal Gas Tax Revenue	103,569	4%
Other Revenue From Own Services	83,100	3%
Other Transfers*	15,020	1%
Recreation & Cultural Services	80,000	3%
Water & Sewer-Res	503,440	20%
Water & Sewer-Com	86,608	3%
Utility Tax	150,000	6%
Garbage Collection Fee	103,000	4%
Municipal Operating Grant	229,130	9%
Business Tax	240,600	10%
<b>TOTAL REVENUES:</b>	<b>2,516,744</b>	<b>100%</b>



\* WWFS-MCW Town's Share

The Town of  
**NEW-WES-VALLEY**

**For More Information Contact**

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## HIGHLIGHTS FROM THE AUDITED FINANCIAL STATEMENTS FROM 2018 TO 2020

1. Net Assets (debt). The Town ended 2017 with a net debt position of \$556,705. The net debt position has improved to a new asset position of \$106,500 at the end of 2020. This is an improvement in Net Debt of \$663,205. While at the same time making significant investments to infrastructure and capital assets.
2. Infrastructure and capital assets investments over the past three years were: 2018 – \$1,232,231, 2019 - \$1,079,114 and 2020 - \$1,721,813 for total new tangible assets acquired of \$4,033,158 over three years.
3. Overall reductions in long term borrowing have been significant. At the end of 2017 total long-term debt was \$1,353,863. This has reduced to \$980,557 for a net reduction of \$373,306. over the past three fiscal periods.
4. The Town has maintained good stewardship over its financial results as indicated by the overall accumulated surplus of \$14,709,947 which has grown from \$12,651,421 showing a total growth of \$2,058,526. This growth in surplus has contributed to reinvestment back into improved municipal infrastructure.
5. The Town has managed its cash flow well and accounts receivables collections have been good even through the pandemic during 2020. The 2020 year started with taxes receivable of \$343,715 and ended the year with taxes receivable of \$325,502.

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